

# Curriculum vitae

## Marco Bambace

### Personal information

**Date of birth:** September, 10<sup>th</sup> 1981

**Place of birth:** Como, ITALY

**Address:** Via Tatti 9, 22070, Capiago Intimiano (CO) ITALY

**Mobile Phone:** +39.349.80.42.872

**E-mail:** marco\_bambace@hotmail.com

### Work experience

9/2010 - present **EuroTLX SIM S.p.A.** Sales and Marketing – International Project.

Reporting directly to CEO, responsible for:

- Converting EuroTLX from a domestic into a pan European exchange;
- Developing a pipeline of global market players, issuers and brokers interested in becoming a member of the market;
- Account Management activity of UK market members;
- Creating relationship with software and data providers;
- Raising brand awareness into the London financial community;
- Update on results January 2012: 6 new market members, several international bond issuers and a significant pipeline of new market members.

9/2006–9/2010 **EuroTLX SIM S.p.A.** fixed income MTF owned by Unicredit Group and Intesa Sanpaolo, based in Milan, Institutional Sales and Account Manager.

- Responsible for trading activity promotion on EuroTLX for Italian market;
- Client relationship management with brokers and market makers;
- Total responsibility of client portfolio;
- Research and development of growing the trading activity;
- Focus on MiFID;
- Team results: from 7 to 38 market player.

8/2005–9/2006 **UBM – Unicredit Banca Mobiliare**, leading European investment bank owned by Unicredit Group, Equity Sales and Trading.

- Global electronic sales/trader of “Brokerage and Electronic Execution Desk”, Equity Sales area;
- Responsible for supervising order flow within the Group and of the other customers concerning foreign exchanges and those dealt by Borsa Italiana (MTA, MOT and SeDeX);
- Relationship with market supervision (Borsa Italiana, EuroTLX, Deutsche Borse).

4/2005–7/2005 **Mirella Villa Communication S.r.l.**, consulting company involved in company communication and institutional P.R.

- Institutional communication (relations with national and international media);
- Economic and financial communication (company communication, IPO, M&A, investor relations).

9/2002–10/2003 **Italian Youth Hostess Association (Como dept.)**.  
• Responsible for treasury and accounting;  
• Responsible for relationship with hostels located in Italy and with Regional and National Department.

6/2002–7/2002 **Henkel S.p.A**, located in Lomazzo (CO), leading multinational company, chemical sector.  
• Responsible for packaging.

## **Education**

11/2011 **International Capital Market Association (ICMA)**, London, UK.  
Successful Sales – Executive Course.

11/2009 **SDA Bocconi** – School of Management, Milan.  
Key Account Management – Executive Program.

03/2005 **Università Commerciale Luigi Bocconi**, Milan.  
Four years degree in Institutional Financial Markets (CLEFIN)  
Final work: “The M&A in financial institutions markets: effects on the local market. An empirical verification”.

07/2000 **Liceo Classico Alessandro Volta**, Como, Italy.  
Classical High School, main topics: Greek and Latin literature, mathematics.

## **Languages**

- Italian: native;
- English: fluent, written and spoken. IPEC Executive Certification, Level B2.

## **PC Literature**

- Advanced knowledge of financial software: **Bloomberg**, **REUTERS 3000Xtra** and **Teletrading TAS** (order routing);
- Good knowledge: **MS Visual Basic for Application** (Certification Mondadori Informatica November 2007);
- Complete **ECDL Basic, Advanced** level for MS Word and Excel, proficiency level;
- Proficiency knowledge of MS Windows, Office (outlook included).

## **Public speeches and publications**

02/2009-2012 **Italian Capital Market Association (ASSIOM)**: “The measure of liquidity for non professional traders: EuroTLX Market Performance Index”.

## **Hobby**

- Italian and European Literature;
- Sport (motorsport, karting in particular: FIA Driving License for international races).