

Emmanuel Conte

Viale Beatrice D'Este, 45 – 20122 - Milan, Italy
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Personal data

Date of birth: 19-06-1979 **Place of birth:** Eboli (SA) **Nationality:** Italian **Status:** Single

Work Experiences

BANCA IMI (Intesa San Paolo Group) – Milan

Oct. 2009 – Present **Capital Markets – Commodities Sales**
In charge to sell and develop structured products on commodities to Italian mid and large corporates

Aug. 2006 – Sept 2009 **Capital Markets – Interest Rate Sales**
Sales of Interest Rates derivatives, investment and structured products for mid-large Italian corporates: working on both liability (hedging financial risks) and asset side (managing clients liquidity)

July. 2005 – July 2006 **Capital Markets –Fx and Interest Rate Sales**
Dealing with Fx and Interest Rate derivatives for Italian small cap both for hedging and investment purposes

Jan. 2005 – May 2005 **TRADERMADE RESEARCH - Milan**
Junior Analyst

June 2004 – Dec .2004 **DEUTSCHE BANK (Milan – London)**
Process and Project Management Analyst (Assitant to the COO) Intern

Apr. 2003 - Apr. 2004 **UNIVERSITA' COMMERCIALE "L. BOCCONI" – Milan**
Research assistant at the Economics department.

Education

May/June 2012 **POLITECNICO – Milan**
MIP - Master in Quantitative Finance: Risk Management

October 2003 **UNIVERSITA' COMMERCIALE "L. BOCCONI" - Milan**
Honours Degree (110/110 cum laude) in Economics.
Major in Financial and Monetary Economics
Thesis: "Closing Auction and Microstructure of MTA"

Language and Computer Skills

Italian mother tongue
English fluent
French basic
Computer Skills Ms Windows, Ms Office, Maple, EViews, Visual Basic for Application, Metastock, Murex, Reuters, Bloomberg,

Extra-Curricular Activities

Academic activities Il Sole24Ore: Teacher at Master Banking & Finance
Assiom Forex: Teacher at Commodity Course

Sports Player of Soccer and tennis

Hobbies Traveling, Cinema and Theatre