

*Curriculum vitae*  
**Angelo Dipasquale**

Place of birth/Nationality: Ragusa/Italian  
Date of birth: 26th October 1970  
Address/Telephone: Via Pietro Custodi 3, 20136 Milano/Mob. +39-347-7300793/Home +39-02-8393805  
Email address: [dipasqualeangelo@tiscali.it](mailto:dipasqualeangelo@tiscali.it)

**Professional experience**

*May 2013 to date*

**Equita Sim Spa –Milano-**

*Position:* Head of Fixed Income Sales&Trading

*Main activities and responsibilities :* Fixed income Sales&Trading with institutional counterparties.

The sales activity is focused on the development and management of fixed income sales with institutional counterparties operating on government and corporate bonds, both on primary and secondary market. Target clients are tier1 and tier2 european banks, insurance companies, asset managers, dealers.

The trading activity is based on *relative value* analysis on listed corporate bonds, taking in consideration the company's fundamentals, both financials and industrial issuers.

*July 2010 – April 2013*

**Centrobanca Spa –Milano-**

*Position:* Fixed income sales

*Main activities and responsibilities :* Fixed income trading & sales with institutional counterparties on the Market making desk.

The sales activity is focused on the development and management of business with institutional counterparties operating on European government and corporate bonds, both on primary and secondary market. Target clients are tier1 and tier2 european banks, insurance companies, asset managers, dealers.

The trading activity is based on *relative value* analysis on listed corporate bonds, taking in consideration the company's fundamentals, both financials and industrial issuers.

*May 2009-May 2010*

**Independent Private Bankers Sim –Milan-**

*Position:* Associate financial advisor

*Main activities and responsibilities:* Financial investment advisory to corporate and private clients, based on the client's full risk analysis profile, strategic and tactical asset allocation, managing the investment positions on fixed income products, Etf and managed funds.

*February 1998-October 2007*

**BGC International -Milan-**

*Position held:* Executive managing director and Partner.

*Main activities and responsibilities:* Head of the Sales&Trading desk since 2001, reporting to the London office executive managing director and in charge of all the activities with the departments involved in the business areas such as back office, middle office, risk department, legal department, compliance office, human resources, IT desk.

Part of the team in charge to launch the Milan office, holding the same tasks and responsibilities I had at the London office, reporting to the Milan executive managing director.

The Sales activity with institutional counterparties focused on primary and secondary market, both listed and OTC products; execution on the main electronic markets (Mot/EuroTLX) for a broad range of fixed income securities; brokerage activity on the swap market.

The Trading activity was focused on the corporate bond market, with a special focus on the banks & financials sector, based on the development of a yield enhancement strategy through the bonds' credit spread asymmetries.

*June 1996-February 1998*

**Cantor Fitzgerald International -London- (today BGC International)**

*Position held:* Broker

*Main activities and responsibilities:* In charge of the development of a new desk focused on the brokerage on the European bond market with institutional counterparties, reporting to the Head of Italian government bond desk.

*October 1995-June 1996*

**Redi & Co. Ltd -London-**

*Position held:* Trainee.

*Main activities and responsibilities:* Assistant trader on the Forex market, supporting the technical analysis activity. Junior broker on the Italian corporate bond market, working with domestic and international institutional clients.

### **Professional education activity**

*January 2011 to date:*

Teacher at AIAF (Italian Financial Analysts Association) for the annual certification course CIIA (Certified International Investment Analyst) and for two courses on “Fixed income market trading technicalities”, Milano.

*2014 to date:*

Teacher at ASSIOM-FOREX (The Financial Markets Association) for the course “Fixed income portfolio management”. Milano.

### **Other professional activities**

Since 2014 I started a cooperation activity with IISole24Ore, MF Milano Finanza, il Corriere della Sera *Economia* and Funds People to analyze in depth particular key points of the fixed income market.

### **Professional Associations and Certification:**

-Certified International Investment Analyst (**CIIA**). Member of AIAF (Italian Financial Analysts Association) and ACIIA (Association of Certified International Investment Analysts).

-Member of Assiom Forex, The Financial Markets Association. Milano.

-Registered at the Lombardia Financial Promoting Register, since May 2005.

### **Education**

*1989-1995*

Università Cattolica del Sacro Cuore, Milano.

Degree in Economics and Business Administration.

### **Professional education**

*September 2014-September 2016*

Executive Master in Business Administration –MBA- at SDA Bocconi School of Management. Milano.

*February 2013-April 2013*

Sessions of Master in Quantitative Finance -Interest rates derivatives, Credit derivatives and Trading – at MIP Politecnico, Milano.

*September 2011-December 2012*

Executive Master in Corporate Finance & Banking *cum laude* –EMCFB- at SDA Bocconi School of Management. Milano.

*October 2008-September 2009*

CIIA Certification (Certified International Investment Analyst) at Italian Financial Analysts Association, Milan.

*November 2007*

Training course on “Investments on Structured bonds” at SDA Bocconi School of Management, Milan.

### **Personal skills and competences**

*Languages:*

Italian Mother Tongue.

English Fluent, both written and spoken (classified C1 by British Council).

French Good knowledge, both written and spoken.

*Operative skills and competences:*

Extensive experience of the sales and trading activity with institutional counterparties on the fixed income market and trading competence on the electronic markets.

*Organizational & Management skills and competences:*

Strong professional skills on developing and managing new business areas, as the results achieved through the voice brokerage and trading integration.

Deep knowledge of new clients’ development technique and very good capability to establish strong personal relationships.

You are authorised to use data according Italian law on privacy n.196 June 2003.

***Angelo Dipasquale***